



Investment  
Management

# PZENA EUROPEAN FOCUSED VALUE

As of March 31, 2024

## STRATEGY FACTS

Inception Date	August 1, 2008
AUM (\$B)	2.6
Investment Universe	750 Largest European Companies
# of Positions	Generally 40-50
Available Vehicles	Separate Account

## ABOUT US

Pzena Investment Management is a global deep value equity manager that uses a proprietary research process to buy companies we believe are priced significantly below their long-term earnings potential. A diverse team from a range of industry backgrounds, Pzena is dedicated to meeting client needs as thought leaders on value investing.

## PORTFOLIO MANAGERS



John Goetz  
With Pzena since 1996  
In Industry since 1979



Matt Ring  
With Pzena since 2010  
In Industry since 2002



Miklos Vasarhelyi  
With Pzena since 2012  
In Industry since 2006

## PORTFOLIO CHARACTERISTICS

	Strategy	Index
Price to Normal Earnings <sup>^</sup>	7.5x	12.7x*
Price / Earnings (1-Year Forecast)	9.7x	14.1x
Price / Book	1.1x	2.1x
Dividend Yield	4.3	3.1
Median Market Cap (\$B)	18.4	15.5
Weighted Average Market Cap (\$B)	38.7	116.2
Active Share	87.3%	-
Number of Stocks (model portfolio)	43	421

Source: MSCI Europe Index, Pzena Analysis

<sup>^</sup>Pzena's estimate of normal earnings.

\*European Universe Median

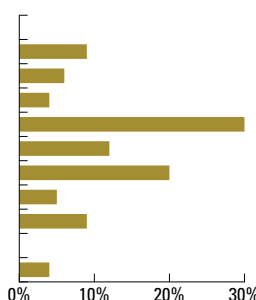
## TOP 10 HOLDINGS

BASF SE	3.9%
MICHELIN SA	3.9%
NOKIA OYJ	3.5%
DAIMLER TRUCK HOLDING AG	3.3%
SIGNIFY NV	3.3%
AMUNDI SA	3.2%
REXEL SA	3.1%
SANOFI	2.9%
ING GROEP NV	2.9%
ENEL SPA	2.9%
Total	32.9%

Numbers may not add due to rounding

## SECTOR WEIGHTS

Communication Services  
Consumer Discretionary  
Consumer Staples  
Energy  
Financials  
Health Care  
Industrials  
Information Technology  
Materials  
Real Estate  
Utilities



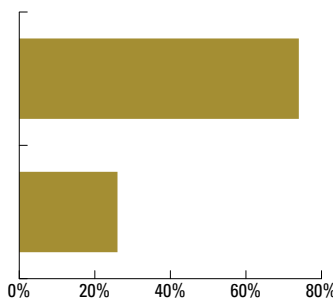
Sector weights adjusted for cash - may appear higher than actual.

Numbers may not add to 100% due to rounding.

Index is the MSCI Europe Index.

## REGION CONCENTRATION

Europe ex-U.K.  
  
United Kingdom



Region concentration adjusted for cash - may appear higher than actual.

Numbers may not add to 100% due to rounding.

Index is the MSCI Europe Index.

## PERFORMANCE SUMMARY

	1Q	YTD	One Year	Three Year	Five Year	Ten Year	Since Inception
Pzena European Focused Value Composite - Gross	-0.2%	-0.2%	11.5%	7.0%	8.4%	4.1%	5.8%
Pzena European Focused Value Composite - Net	-0.4%	-0.4%	10.8%	6.3%	7.7%	3.4%	5.2%
MSCI Europe Index	5.2%	5.2%	14.1%	6.2%	8.0%	4.4%	4.0%
MSCI Europe Value Index	2.5%	2.5%	14.0%	6.4%	5.7%	2.4%	2.3%

Past performance is not indicative of future results. Returns could be reduced, or losses incurred, due to currency fluctuations. See Disclosures Section.

## CALENDAR YEAR RETURNS

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Pzena European Focused Value Composite - Gross	-10.8%	-3.6%	7.0%	30.1%	-20.3%	17.4%	0.3%	17.2%	-6.2%	24.8%
Pzena European Focused Value Composite - Net	-11.4%	-4.2%	6.3%	29.2%	-20.9%	16.6%	-0.4%	16.5%	-6.8%	24.0%
MSCI Europe Index	-6.2%	-2.8%	-0.4%	25.5%	-14.9%	23.8%	5.4%	16.3%	-15.1%	19.9%
MSCI Europe Value Index	-7.3%	-9.6%	4.3%	23.3%	-15.9%	17.4%	-5.1%	13.2%	-7.2%	19.7%

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Composite returns are benchmarked to the MSCI Europe Index and the MSCI Europe Value Index (the "Index"). The benchmarks are used for comparative purposes only. The MSCI Europe Index captures large and mid-cap representation across 15 Developed Markets countries in Europe. The index covers approximately 85% of the free float-adjusted market capitalization across the European Developed Markets equity universe. The MSCI Europe Value Index captures large and mid-cap securities exhibiting overall value style characteristics across the 15 Developed Markets countries in Europe. The value investment style characteristics for index construction are defined using three variables: book value to price, 12-month forward earnings to price and dividend yield. The Indices cannot be invested in directly. The performance of the Indices reflects the reinvestment of dividends net of withholding tax rates. The Pzena European Focused Value strategy is significantly more concentrated in its holdings and has different sector and regional weights than the Indices. Accordingly, the performance of the Composite will be different from, and at times more volatile, than that of the Indices.

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